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Towards _____ Smart Green Blue Infrastructure

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The Future of Ports: To be more efficient, smart and resilient

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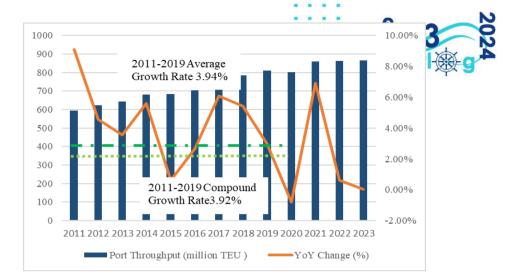


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- 01 Port Volume: Growth slowdown
- **O2 Port Service: Efficiency improvement and Logistics supply chain**
- **03 Port Resilience: Cooperation and Digitalization**
- **04 Port and City: Integration of urban, industry and port**

1. Port Volume: Growth slowdown

- In 2020, the epidemic disrupted the logistics supply chain and there were dramatic fluctuations in port production.
- Global container port throughput is growing at a consistent rate of 3.9% from 2011-2019.
- According to Drewry's forecast, global container throughput in 2023 will be around 863.7 million TEU, increased 0.3% year-on-year.
- The average growth rate for 2020-2023 is only 1.69%.





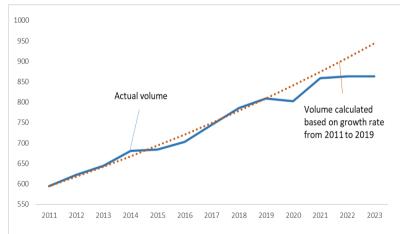


Figure 2 Comparison of actual throughput and calculated throughput

Data Source: Drewry

1. Port Volume: Growth slowdown



 Drewry forecasts global container throughput growth of around2.7% from 2023-2027.

• Conclusion:

Challenges: low growth will be the challenges for the port. And it will impact on investment confidence in ports and further affect the supply of port infrastructure.

Chances: According to the decentralized layout of the global industry, in some special markets there is also potential for growth.

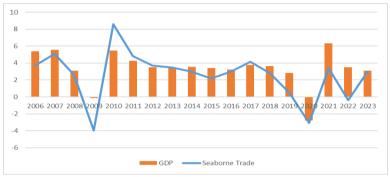


Figure Global GDP and seaborne trade growth Source: UNCTAD

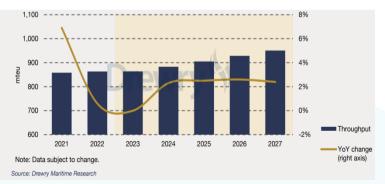


Figure Global Container port throughput forcast by Drewry Source: Drewry

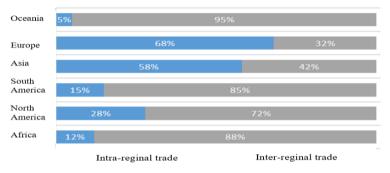


2.Port Service: Efficiency improvement and Logistics supply chain



Trends in the structure of global trade

- After the epidemic, the instability of the supply chain has made the industrial chain more focused on safety, and retaining redundancy.
- The supply chain tends to become closer neighbors and intra-regional trade will be developed quickly
- Intra-trade accounts for more than 50% of their international trade in Europe and Asia.
- The proportion of the regional shipping routes increased obviously from 2005 to 2022.
- The proportion of the regional shipping lines in 2023 is about 43%.



Data Source: UNCTAD

Figure 1 Trade structure by different



Data Source: Clarkson

Figure 2 Changes in the structure of shipping routes

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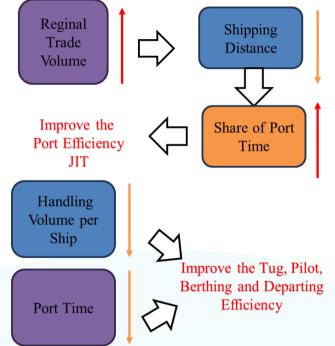
2.Port Service: Efficiency improvement and Logistics supply chain



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New requirements faced by ports under the trend of trade regionalization

- Ships for regional transportation will be upsizing
- Distance for regional sea trade is shorter than east-west routes.
- shippers engaged in intra-regional trade are much more sensitive to time efficiency than trade transported over long distances across oceans.
- The time ships spent at the port as a percentage of ships operation time is increased significantly.
- The efficiency requirements for ports in the maritime logistics supply chain will be further improved, and the demand for JIT on-time services will increase.
- The increase in the number of small and medium-sized ships serving ports has increased the efficiency requirements for the tugboat, pilotage, and berthing services at ports.



2. Port Service: Efficiency improvement and Logistics supply chain

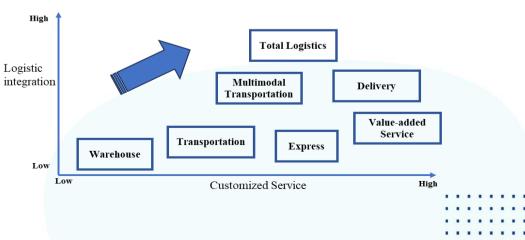


New requirements faced by ports under the trend of trade regionalization

- Need for a more efficient inland collection and distribution system, where goods can be quickly distributed to their destinations.
- There is a demand for integrated development between ports and express delivery.
- The demand for personalized and customized port logistics services will significantly increase.
- Upgrading port functions from a single node to a full logistics supply chain.







2. Port Service: Efficiency improvement and Logistics supply chain



Total logistic

Representative Acquisition : customs broker, *Vandegrift* (USA), *KGH* (Europe); warehousing leading company *Performance Team* **Get** : control total logistic data information

Contract logistics

Representative Acquisition : *LF Logistics* **Get** : Logistic resource , 223 distribution center ; customer resource , get over a million orders per week

Function: Manage key assets, empower with digital capabilities, and provide agile supply chain services

E-commerce logistics

Representative Acquisition : B2C Europe Holding

(Netherland), Visible Supply Chain Management

(USA) .HUUB (Portuguese B2C warehousing

cloud data logistics startup for the fashion industry)

Get : E-commerce market and last mile delivery

Vertical Integration

Aviation Logistics

Representative Acquisition : *SENATOR INTERNATIONAL*, order of five cargo planes to launch rail-sea Asia-Europe service **Get** : SENATOR has a strong organization and a perfect air transportation **network**, and develops its air transportation **business** through its own flights and long-term **cooperation with the world's leading airlines**.

Professional Logistics

Representative Acquisition : *Pilot* (B2C and B2B Distribution Models for Large and Bulky Freight Operations in North America) , *Vector Logistics* (South African food company RCL Foods Frozen Food Logistics Division) Get : Control of specialized logistics markets

Client: From 2B to 2C

- Transportation: From Shipping to train, road, and air transport
- Logistics: Transportation, Forwarder, Warehouse Supply chain
- Cargo: From Standardized cargo to Special Cargo
- Region: Global
- Trade: Offline to Online
- Path: Integration to cross-sell

The boundary between port companies, shipping companies and logistic companies has become blurred. Shipping companies have control over cargo sources and international resources. But what port companies have?

3. Port resilient: Cooperation and Digitalization



- Horizontal Collaboration: Collaboration within
 Port Groups Integration of Port Resources
- Vertical collaboration: collaboration between upstream and downstream of the industrial chain (Especially collaboration of data and information).
- Start to improve data exchange standards for port JIT systems (Singapore, Antwerp, London, Hamburg).
- Strengthen the digital collaboration of port rear freight (ports such as Los Angeles, Long Beach, and Rotterdam will gradually propose plans to strengthen the digital collaboration of port rear freight in 2022)



Figure Singapore Port JIT Service



Figure JIT Port Connected Electronic Information Exchange Standard Concept

4. Integration of urban, industry, and port



Port city relationship is gradually transitioning from synergy to closer integration

The concept of "collaboration" still focuses on two systems, emphasizing coordination; 'Integration' emphasizes more on the city and the port is two parts of a whole.

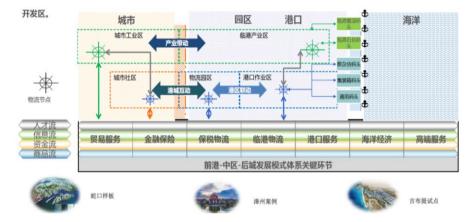


Figure China Merchants' Port-Industry-City Integration Development Model of Front Port-Middle District-Back City

Port city integration emphasizes the systematic and integrated consideration of port development and urban development in terms of spatial layout, functional layout, functional positioning, development strategy, industrial structure, policy support, etc. It requires full integration of ports and urban environment. Cities provide bearing space and resource foundation for port development, and ports provide strong guarantees and effective driving force for urban development, thus achieving port A continuous upward development model between industry and urban life.

4. Integration of urban, industry, and port

Green Port:

- Minimize the negative impact of the port area on the local environment;
- 2) Maximize the utilization of resources in port economic activities.
- Energy conservation and emission reduction (optimizins processes, reducing ineffective operations.)
- Switching from using fuel to electricity (Promote the use of shore power)
- New energy (wind energy, photovoltaic, natural gas, hydrogen...)
- Carbon trade



shipping corridor construction initiatives, with ports, shipping companies, and cargo owners participating.

Figure Global Green Shipping Corridor for Plan

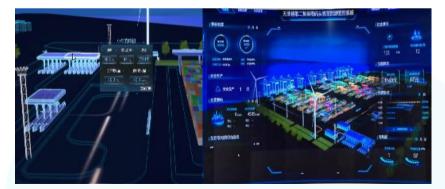


Figure Tianjin Port Zero Carbon Terminal





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Clobal Port Development Report

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Thank You !







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